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PREFACE.

IRON, steel, glass and "soft" coal, produce almost without limit; thousands of general in dustrial establishments, and that Pittsburgh i the "Workshop of the World" is admitte Railway and river transportation, perfected and extende place the world in touch with this great, throbbing, puls ating "World's Workshop." Third on the "Roll o Honor," in national banking, with ten financial institution whose "surplus and undivided profits exceed their capital"— ranked only by New York and Philadelphia—and the fac is emphasized that this is indeed the "Workshop of th World."

And so the story might go on without limit.

The purpose of this volume, however, is to present i compact form, the features of the men of TO-DAY who ar worthy of note in their respective walks of life; men of th present generation foremost in directing affairs in the Me cantile, Financial, Political, Industrial, Educational an Social World, as it applies on such a stupendous scale t this wonderful city and vicinity.

And not merely the familiar faces of to-day, but als the fathers—the founders of this wonderful prosperity—th men who laid the corner-stone of Pittsburgh's greatness which now encompasses almost the whole of Wester Pennsylvania.

The portraits are exact reproductions from life, an have a value beyond those engraved by hand. They appea in groups under different classifications, and have been s arranged as to take the reader from page to page with con stantly increasing interest.

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Wherever possible the names in full are given, and two lines of biography reflect the most exacting work of compiler. Often it would be easier to write a page of o nary biography than to try to indicate a man's career in lines, for, as Shakespeare puts it,

"One man in his time plays many parts."

But the chief value of the work lies in the fact that author has crowded into compact handsome library fo the faces of sixteen hundred of the leading and promin men of Pittsburgh and vicinity, together with suffici biography to indicate the lines of business in which t have been successful, notwithstanding, "in time one m plays many parts."

While more than a year was devoted to the details compilation, much valuable time was saved by the auth personal acquaintance with, or knowledge of, many of the m whose portraits grace the pages of the volume. The w is not complete or perfect, but the faces of the few pro nent men absent are those who, charmed with the prop tion to give them a volume of such remarkable val nevertheless shrank from the publicity of a place in portrait gallery.

To perpetuate the memories of the men who foun and the men who to-day represent all that stands for pr perity in Pittsburgh; memories that cling to the aut after contact with a majority of them, either as a newspa representative or in a business capacity extending fro period in the sixties, is the main object of the author; a it is hoped the volume will be received in the same spi

PERCIFER FRAZER SMITH.

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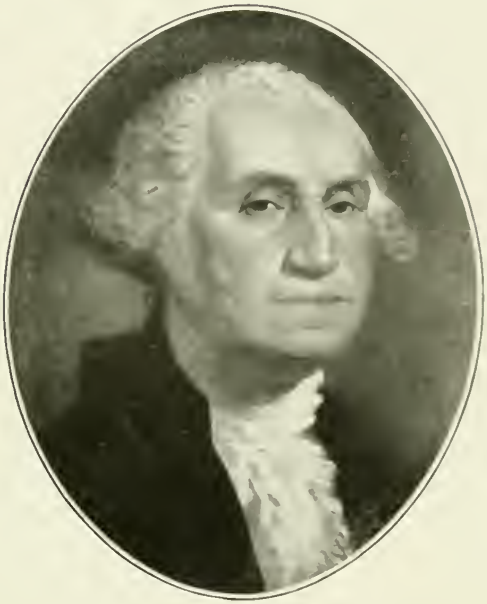

GEORGE WASHINGTON.

"As I got down before the canoe, I spent some time in viewing the rivers, and the land in the fork, which I think extremely well situated for a fort, as it has absolute command of both rivers. The land at the point is twenty-five feet above the common surface of the water; and a considerable bottom of flat well timbered land all around is very convenient for building. The rivers are each a quarter of a mile or more across, and run here very nearly at right angles; Allegheny bearing north-east, and Monongahela south-east. The former of these two is a very rapid and swift running water, the other deep and still, without any perceptible fall."

[FROM GEORGE WASHINGTON'S REPORT TO GOVERNOR DINWIDDIE, NOV. 23, 1753.]

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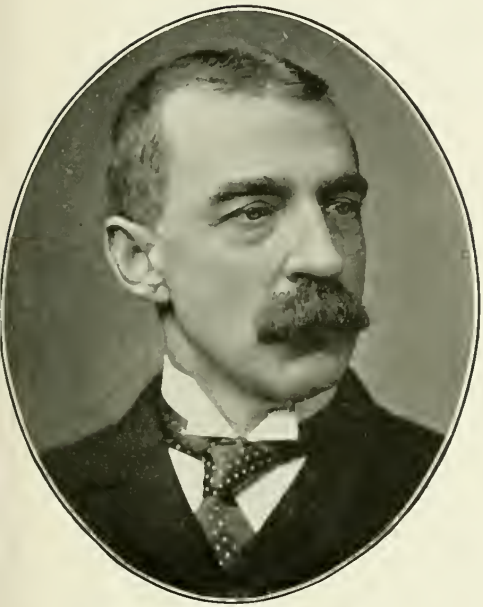

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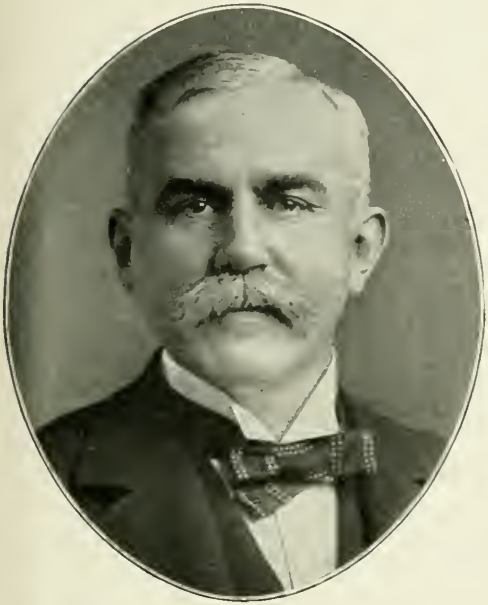

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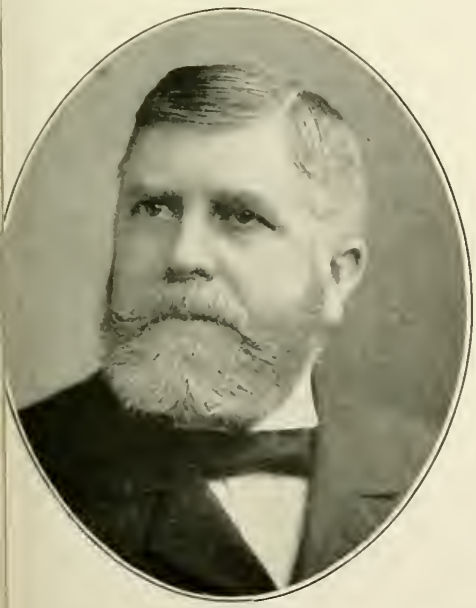

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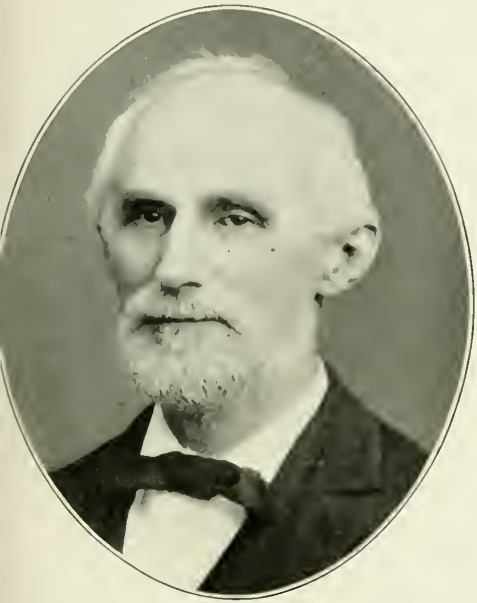

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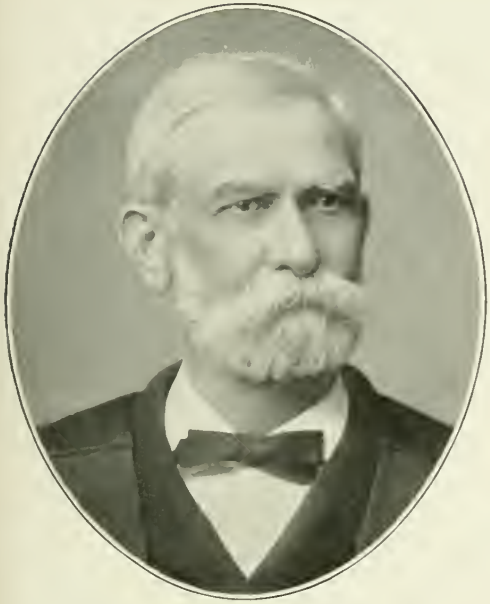

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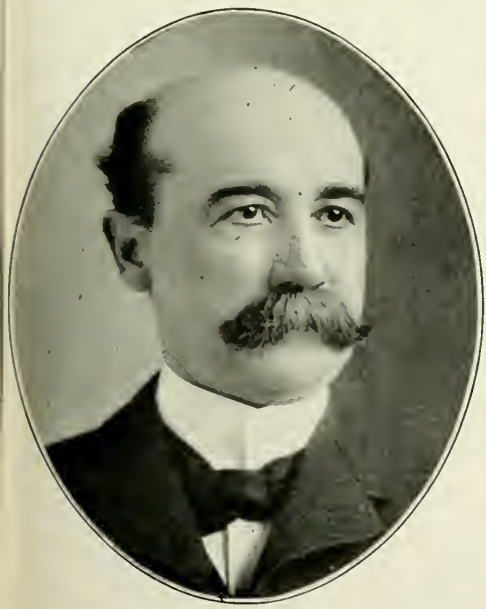

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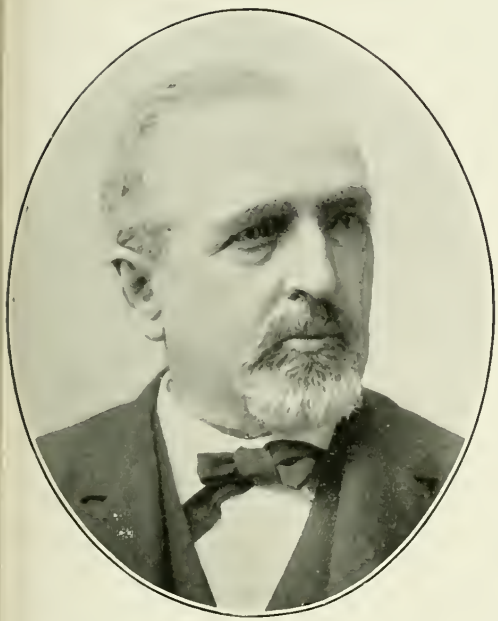

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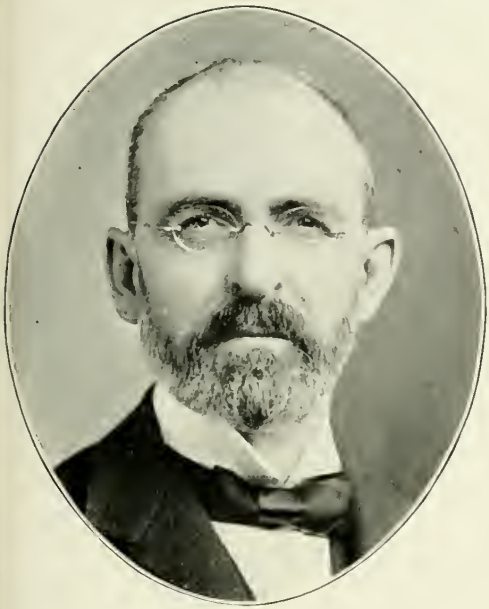

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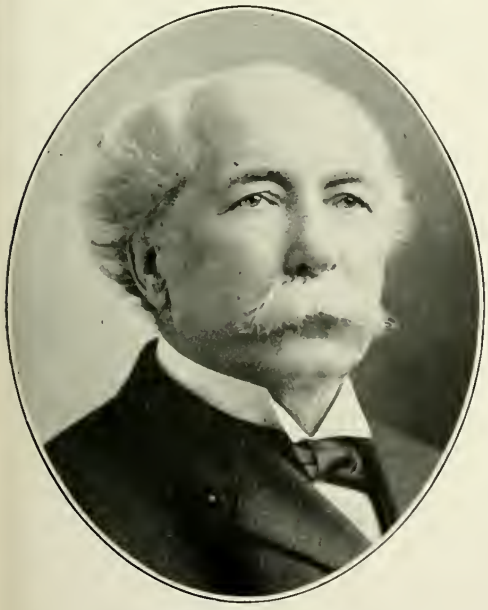

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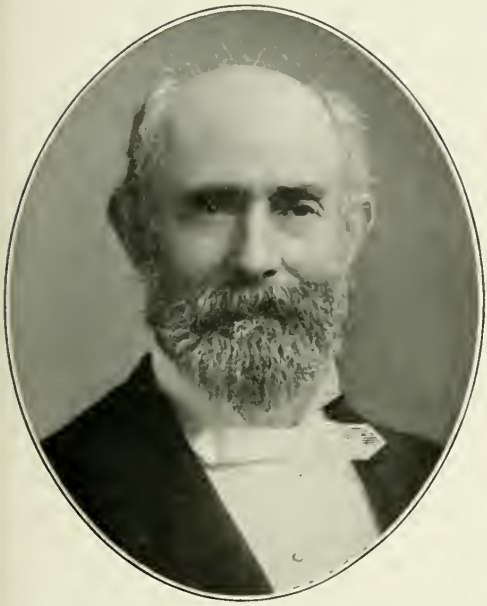

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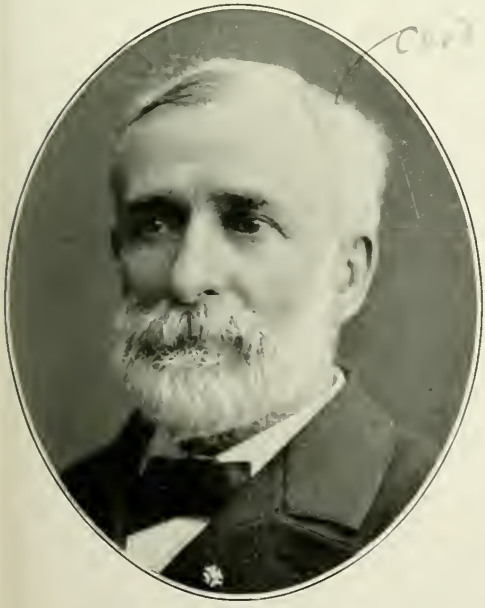

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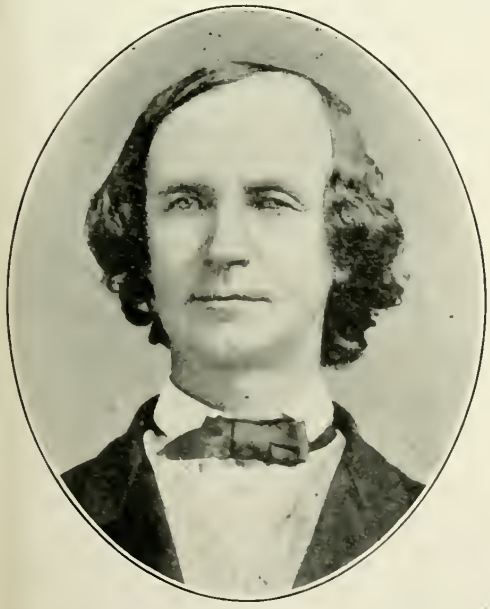

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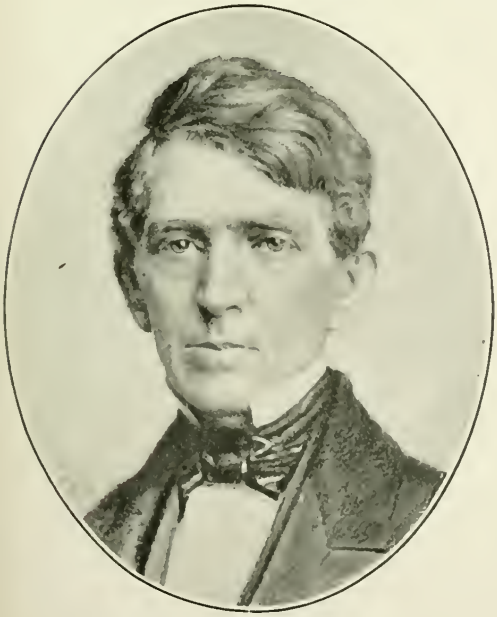

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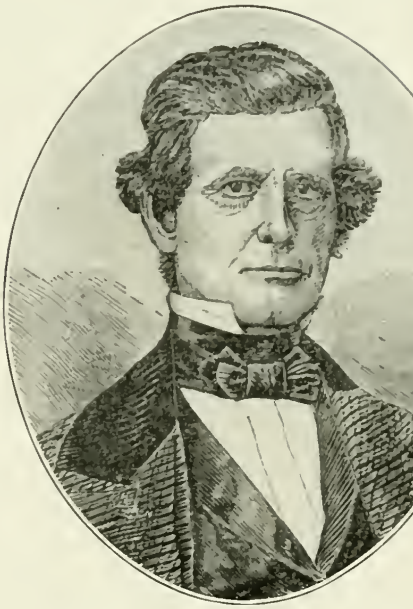

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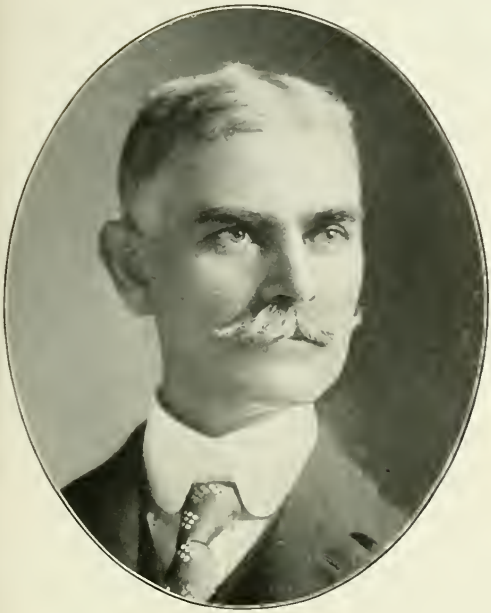

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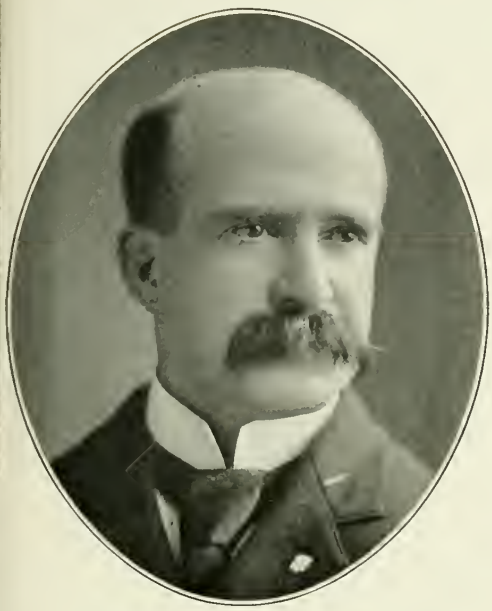

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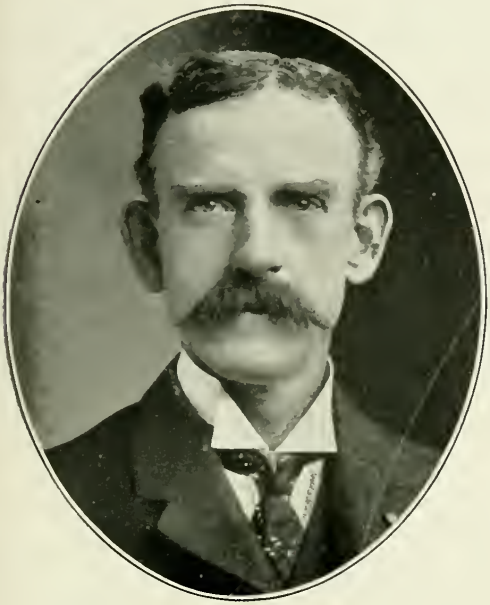

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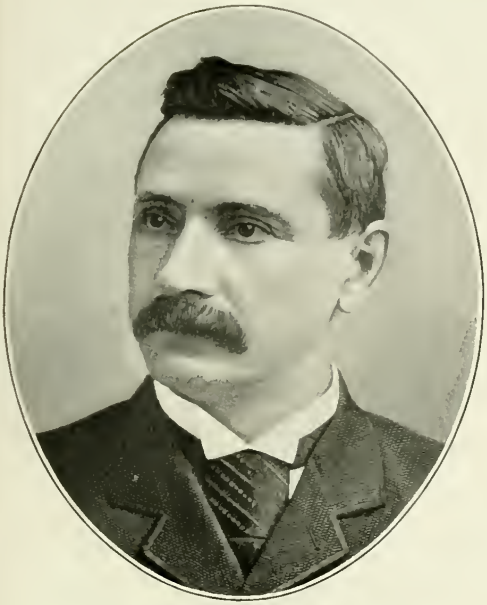

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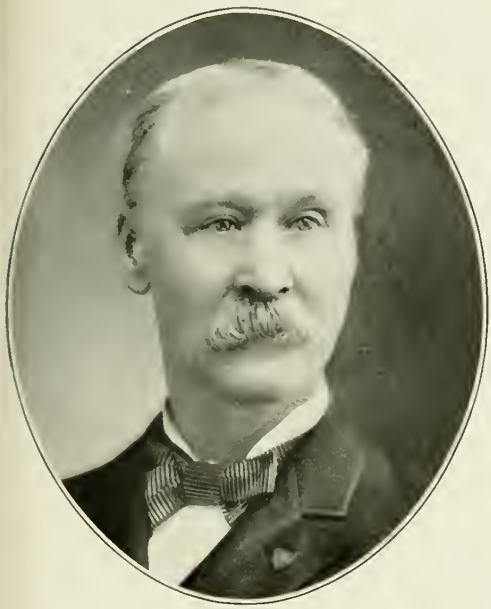

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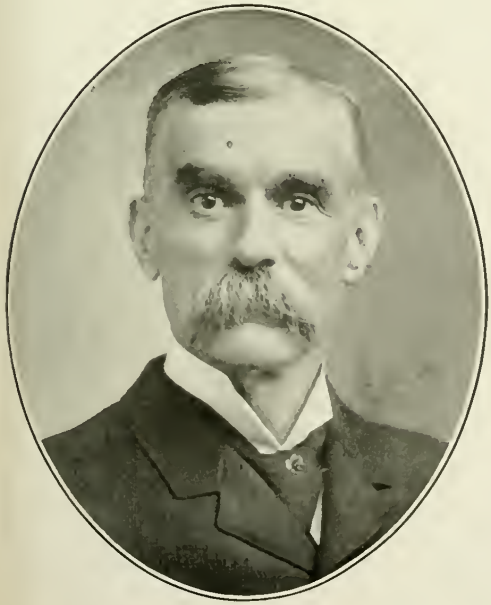

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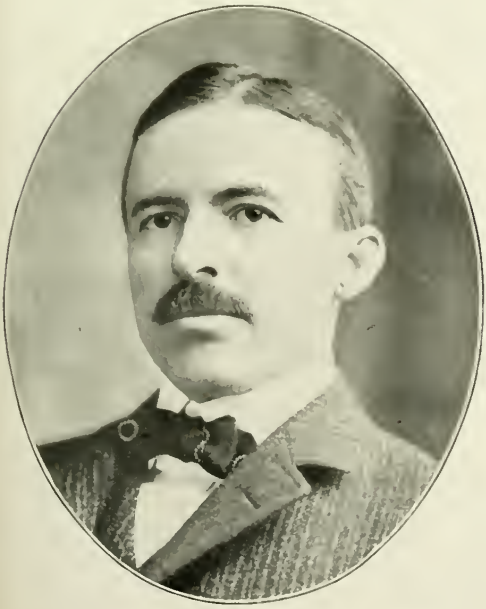

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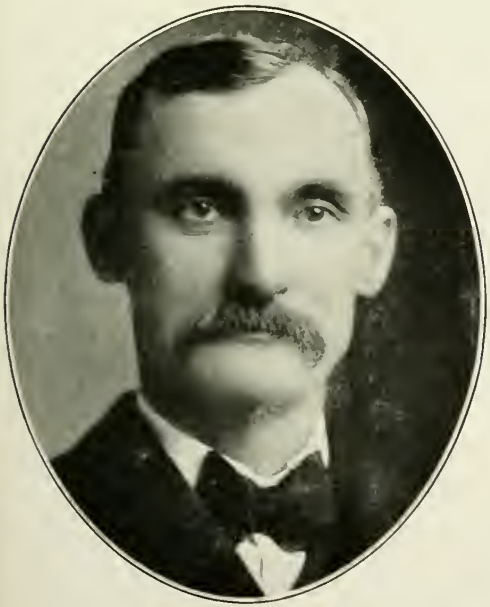

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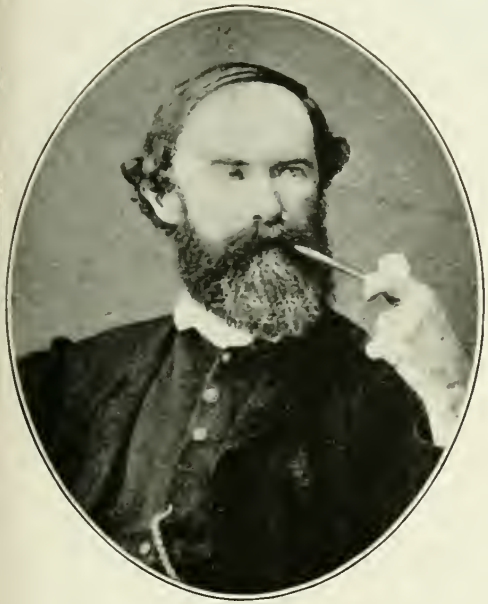

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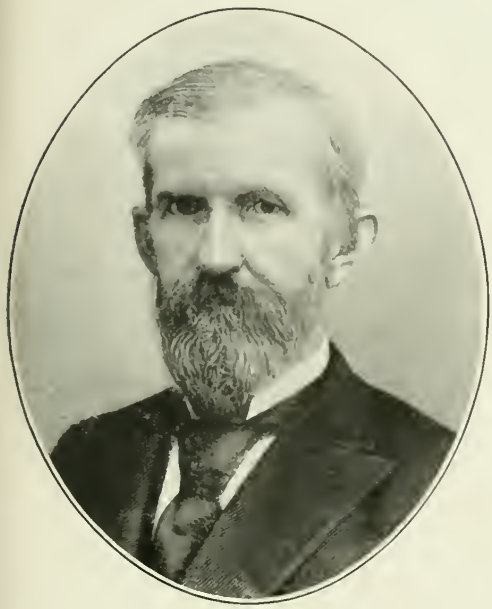

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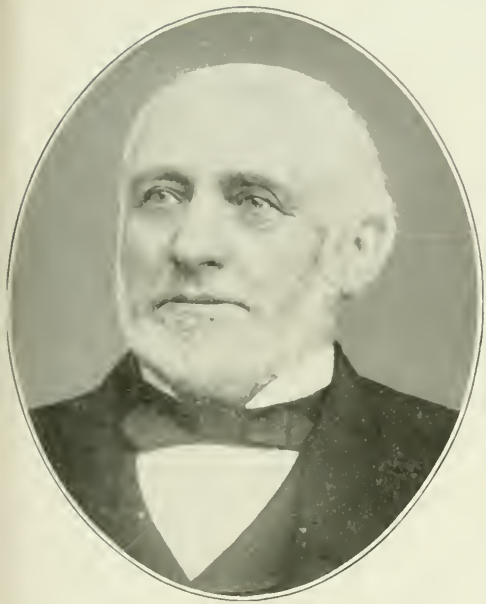

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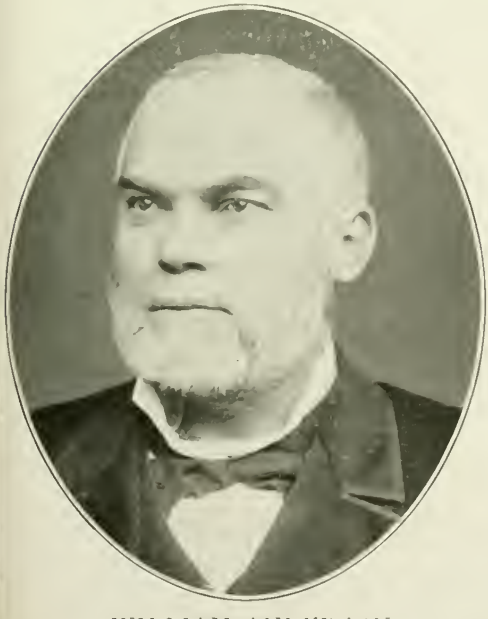

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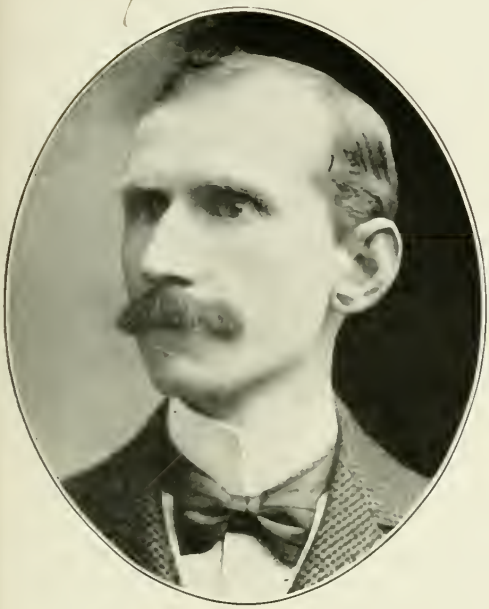

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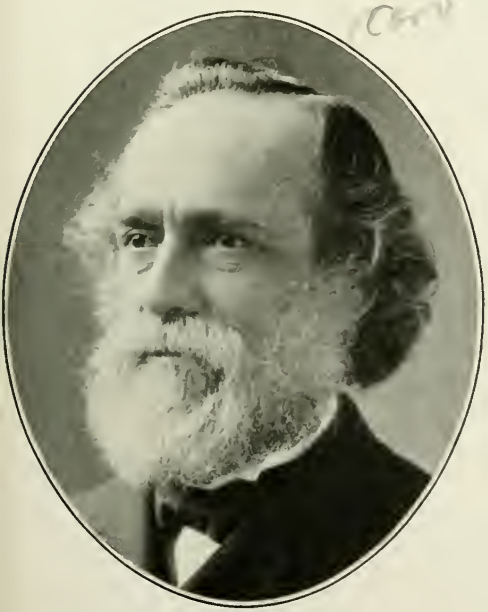

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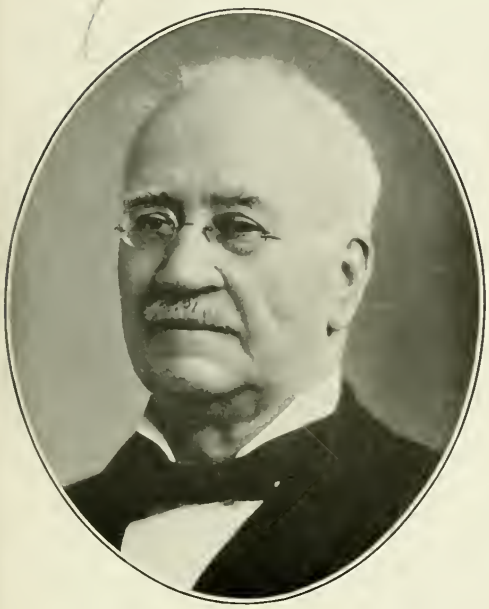

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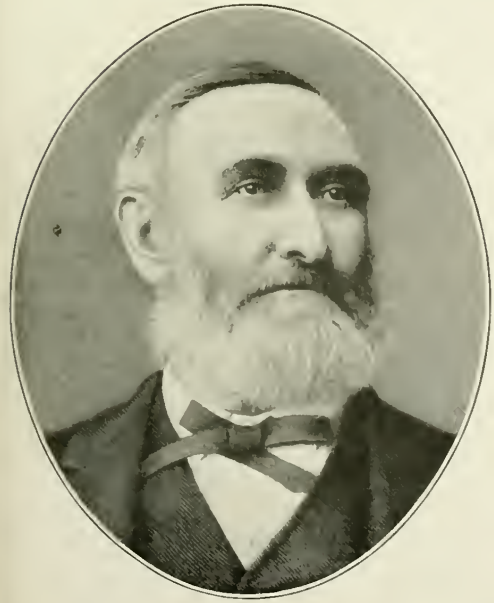

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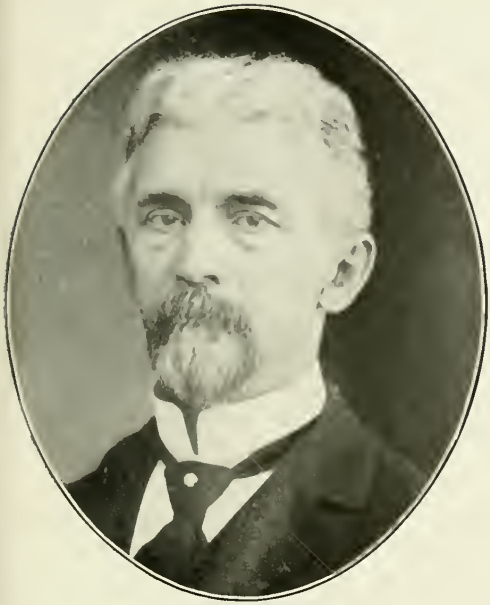

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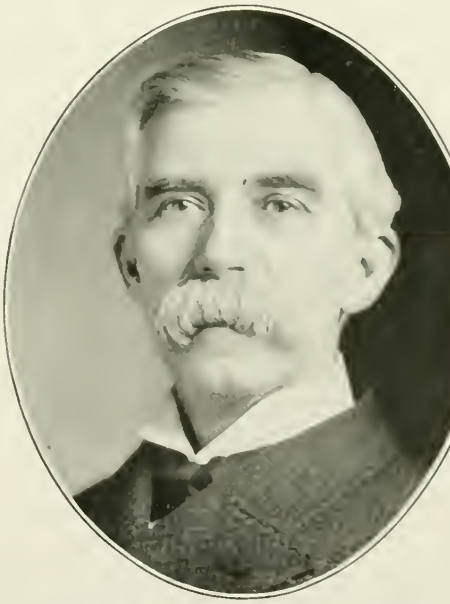

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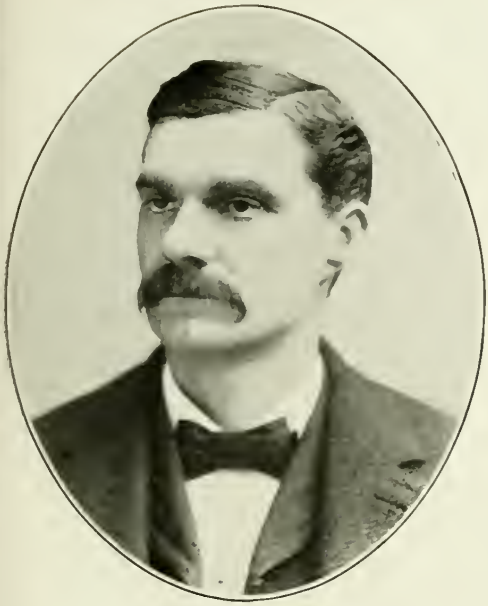

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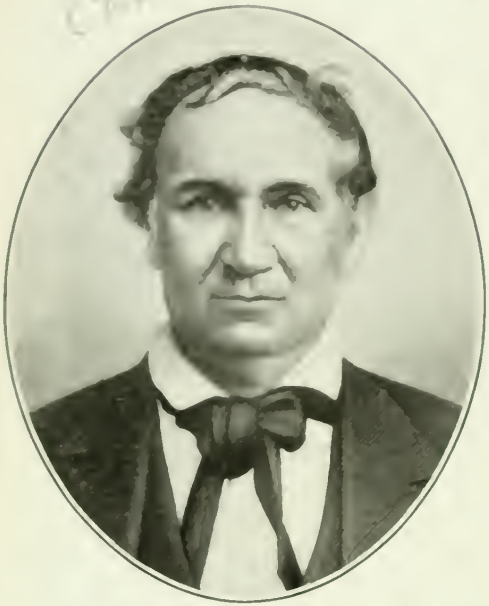

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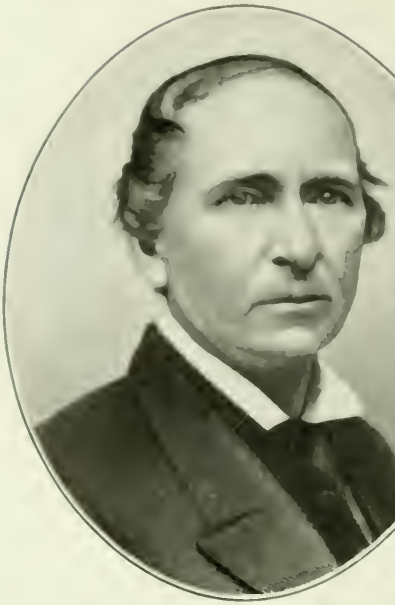

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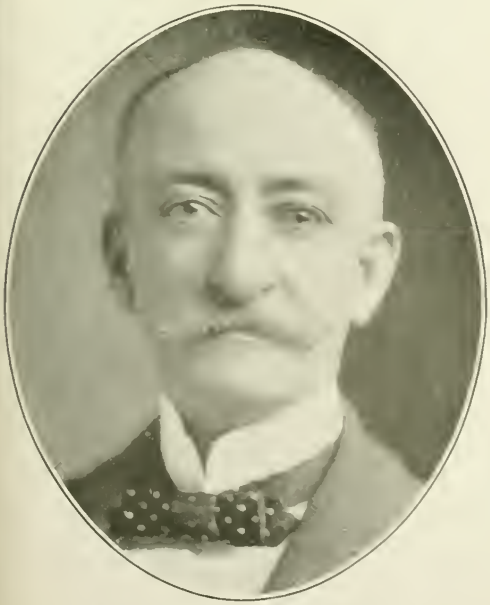

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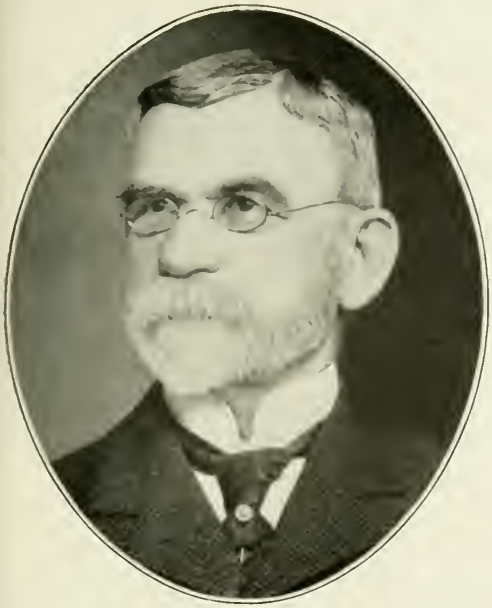

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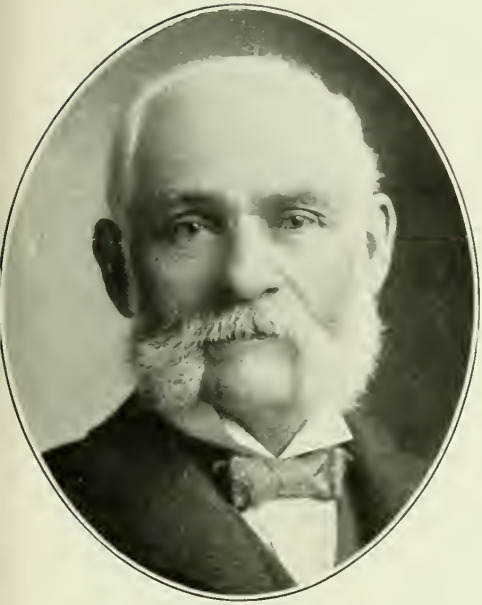

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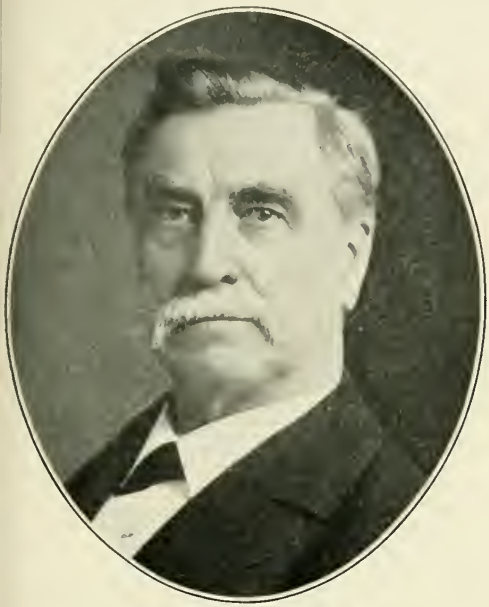

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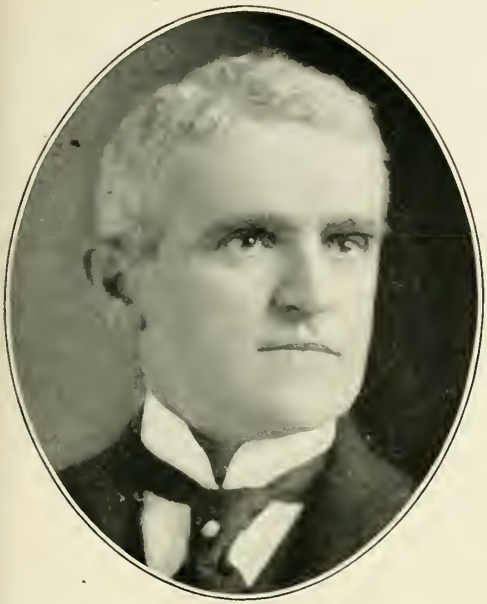

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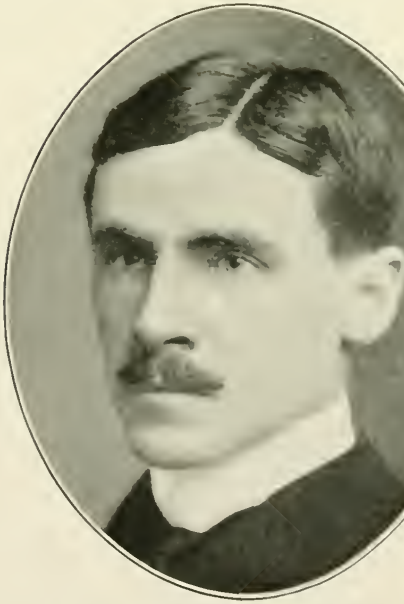

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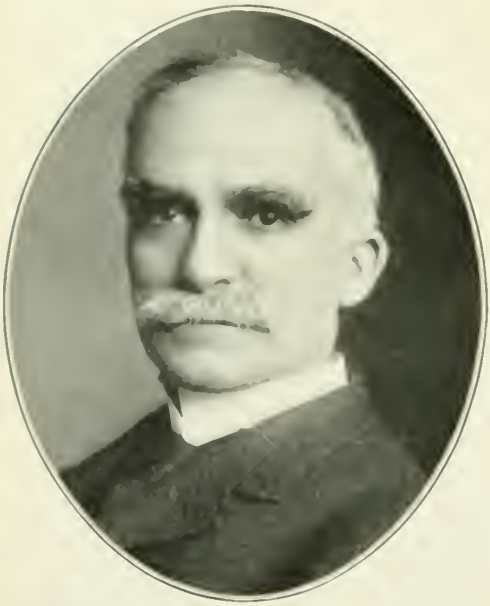

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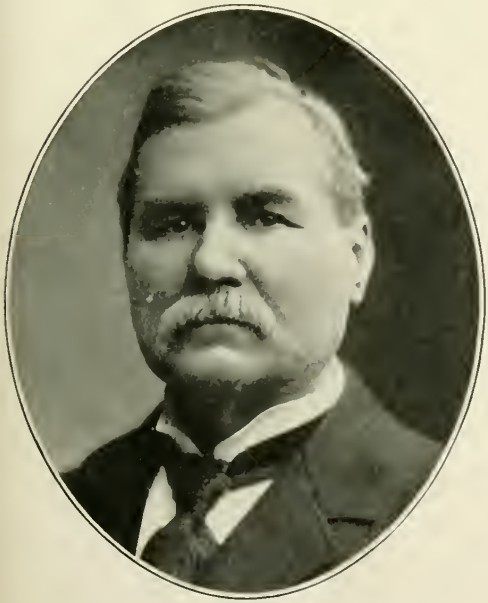

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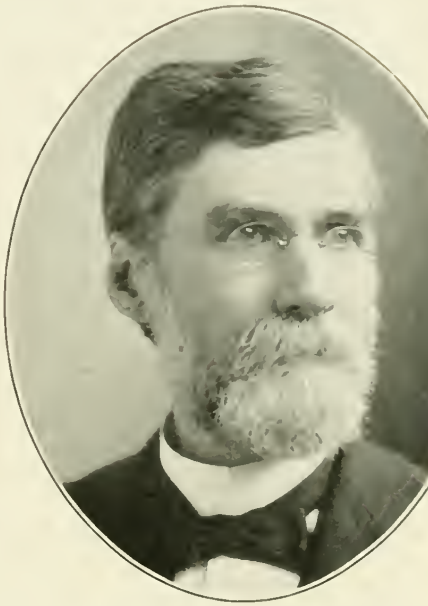

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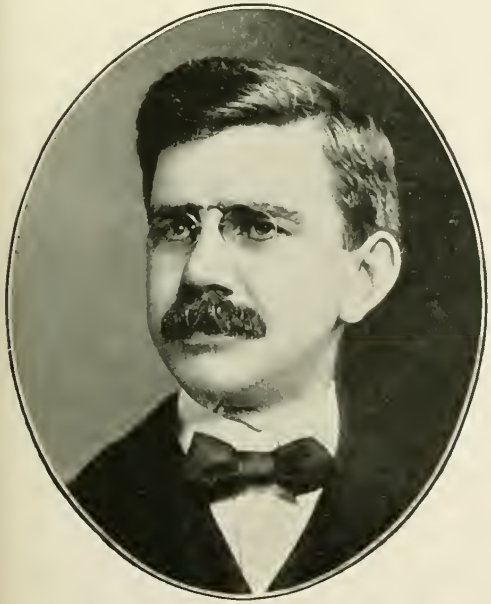

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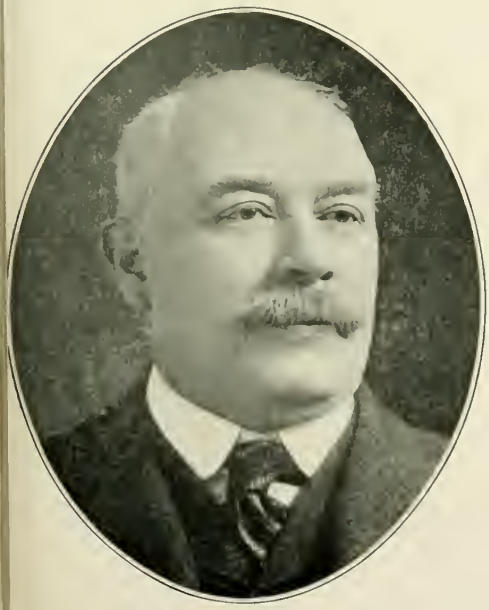

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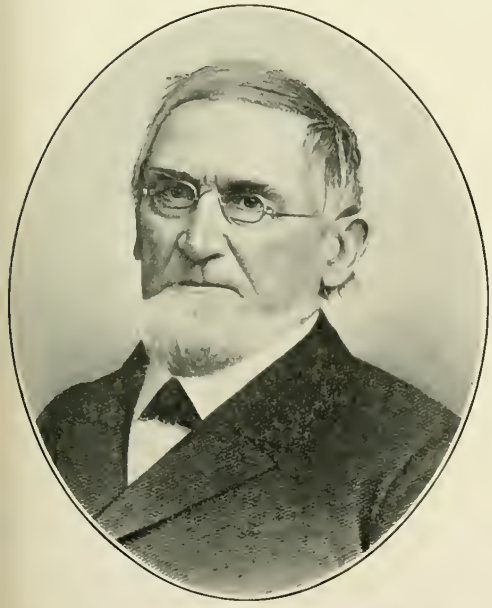

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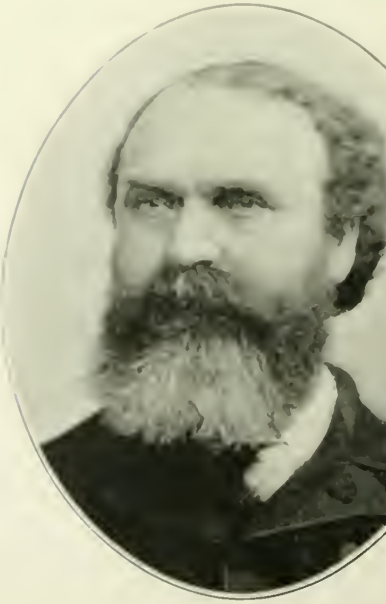

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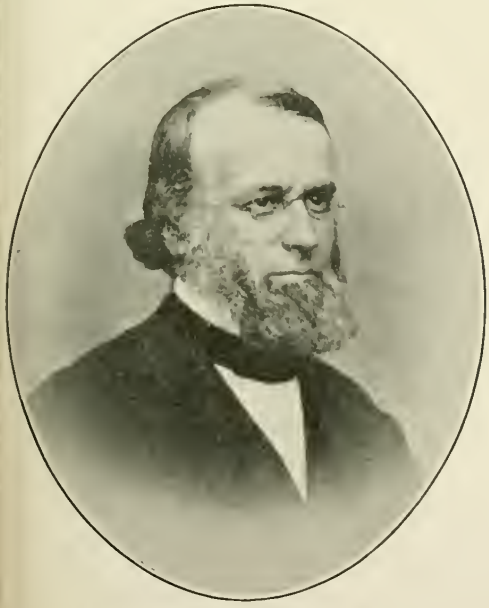

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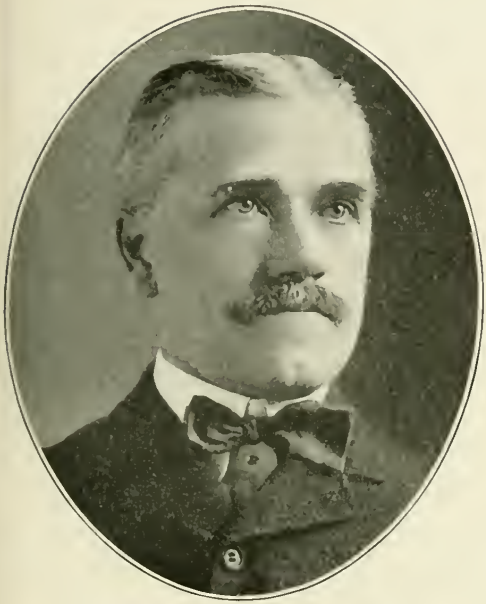

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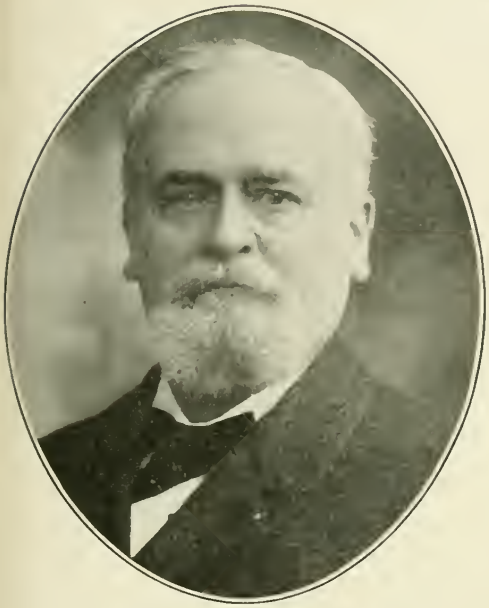

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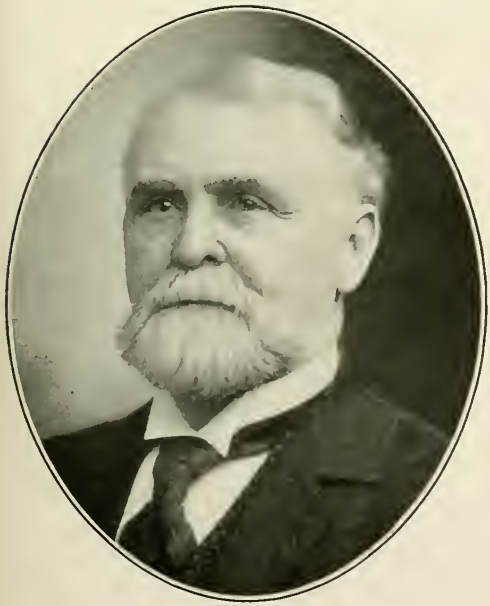

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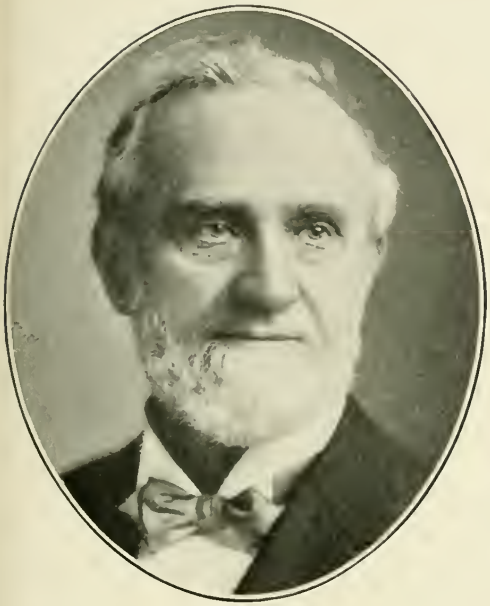

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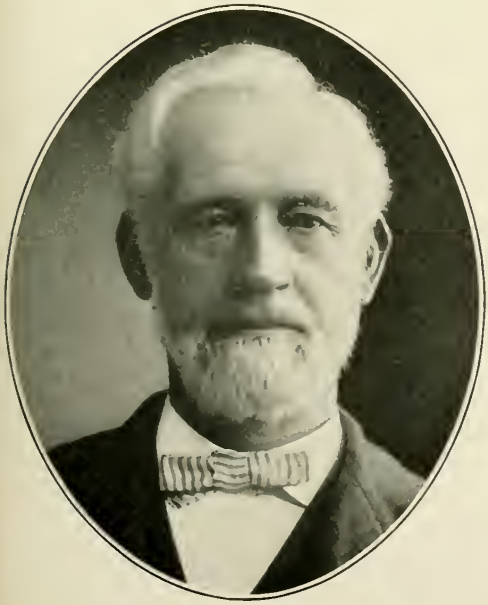

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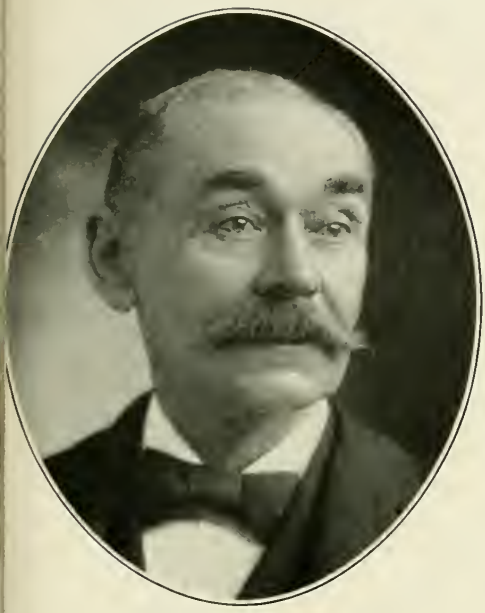

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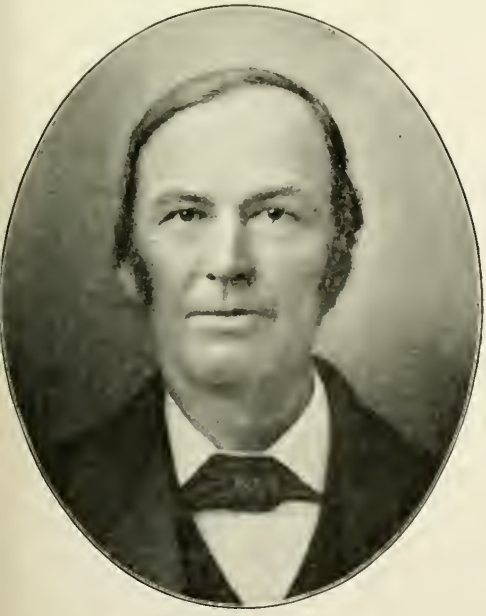

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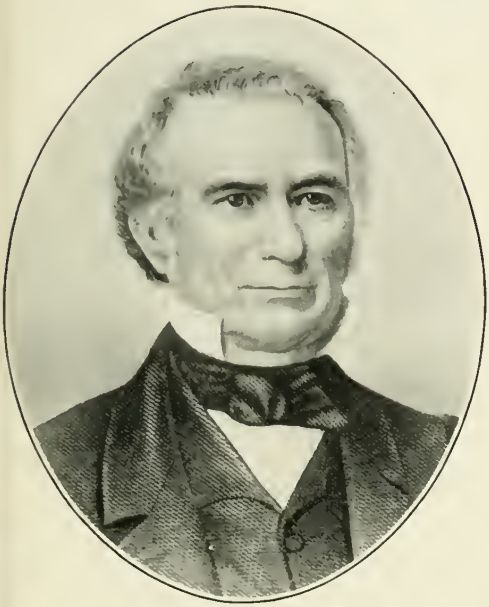

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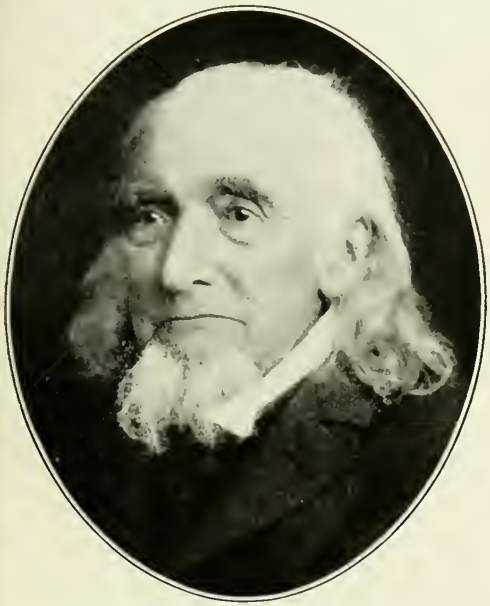

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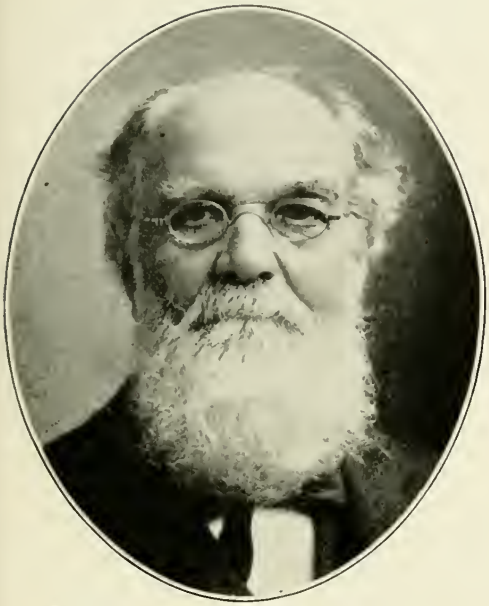

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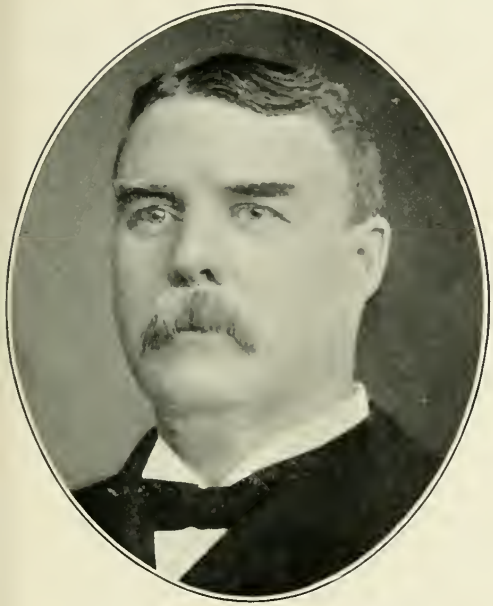

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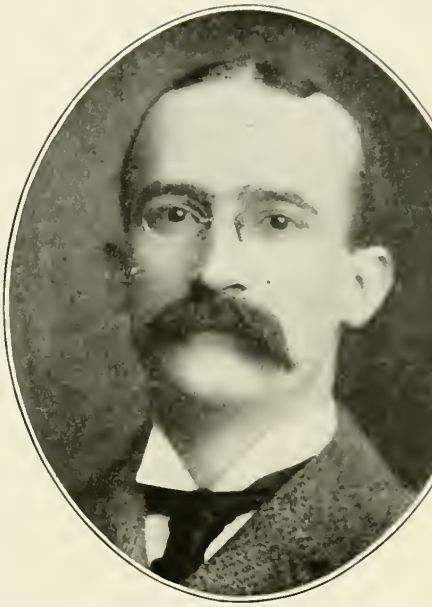

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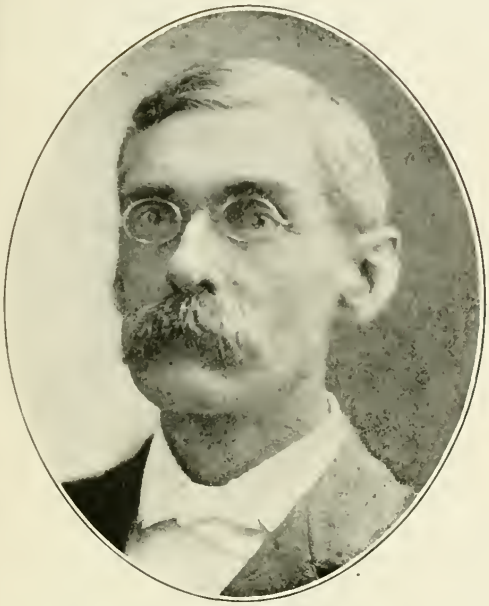

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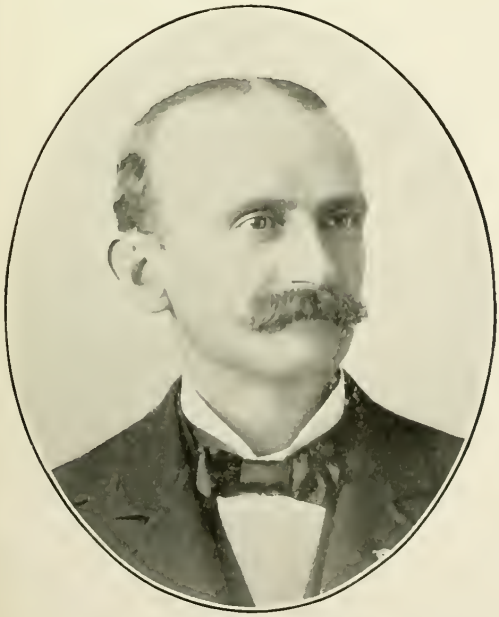

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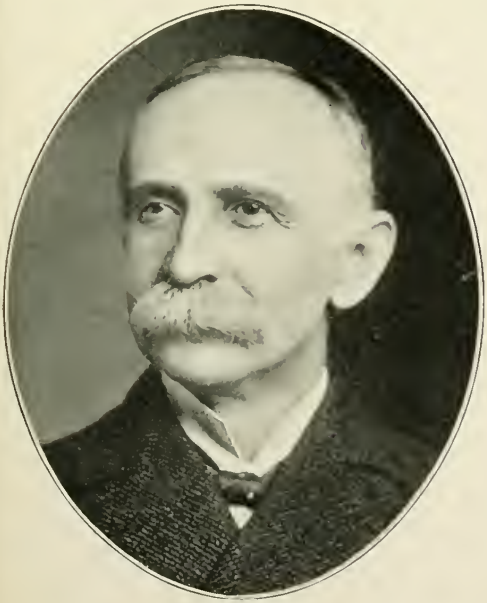

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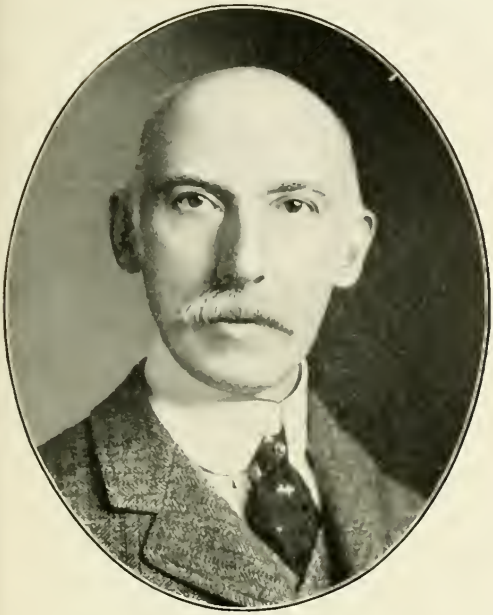

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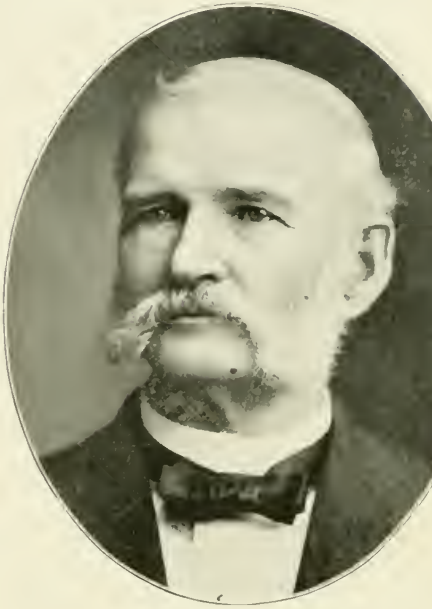

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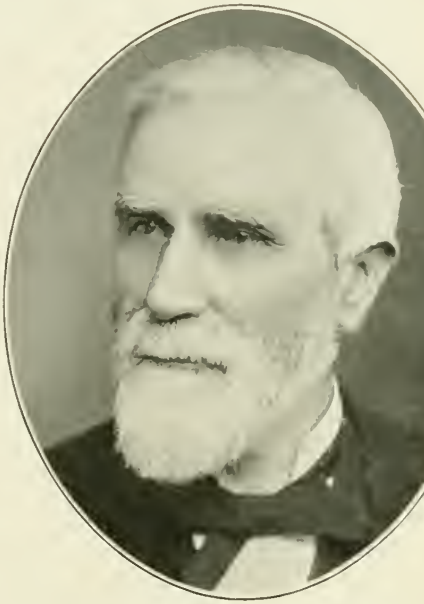

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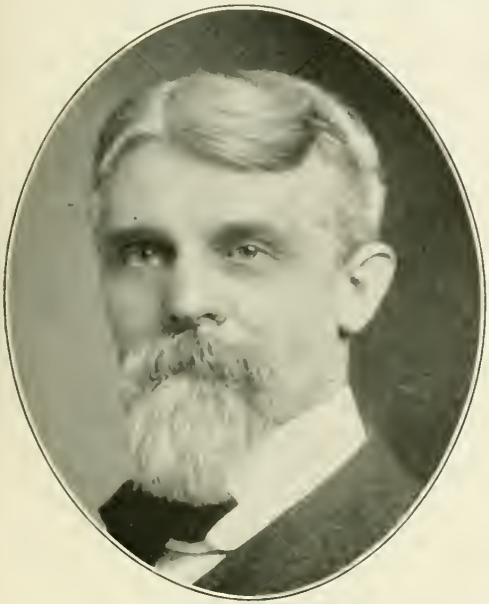

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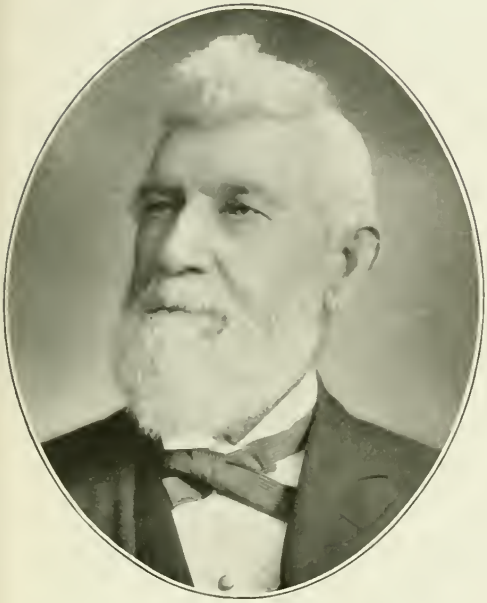

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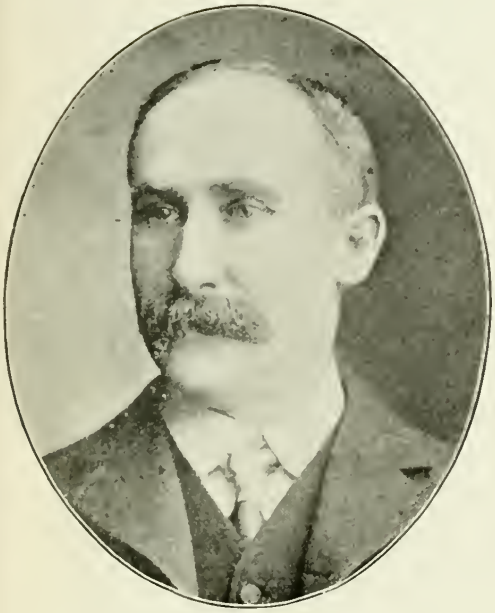

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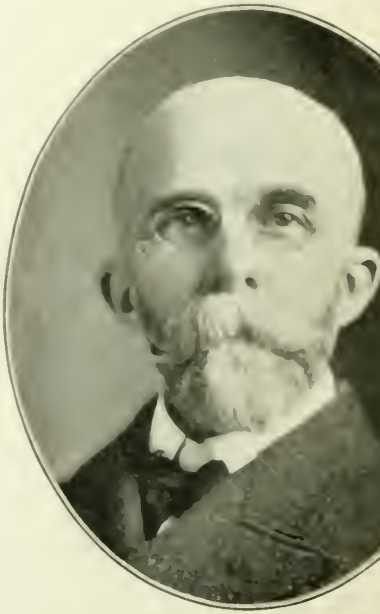

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